

Filter Terminology

Regulation Loss – The financial impact to the organisation in the event of being hit by regulation fines as a result of a threat or combination of threats to the organisation.

Sales Loss – The amount of sales lost as a result of a threat or combination of threats to the organisation.

Market Loss – The financial impact of losing market positioning as a result of a threat or combination of threats to the organisation.

Salary Loss – The amount of financial impact to salaries as a result of a threat or combination of threats to the organisation.

Dashboard Terminology

Total Threat Loss - The total risk of financial damage to your company as a result of the threat.

Solution contribution on-prem - How much financial impact the solution has in mitigating the chosen threat on premises.

On-prem exposure - The outstanding financial risk from threats on premise

Solution contribution in-cloud - How much financial impact the solution has in mitigating the chosen threat in the cloud.

In-cloud exposure - The outstanding financial risk from threats in the cloud.

Boardish Terminology

High-Impact Users – Users who are very affected or cannot perform their daily job roles or functions in the event technology in the organisation becomes unavailable.

Medium-Impact Users – Users who are affected and have to adapt their daily job roles or functions in the event technology in the organisation becomes unavailable.

Low-Impact Users – Users who are barely, or not affected in their daily job roles or functions in the event technology in the organisation becomes unavailable.

Relative Rate of Sales – The percentage of sales lost per day during closure or if a risk comes to fruition.

Threat Protection Factor - The performance effectiveness of the solution against the threat.